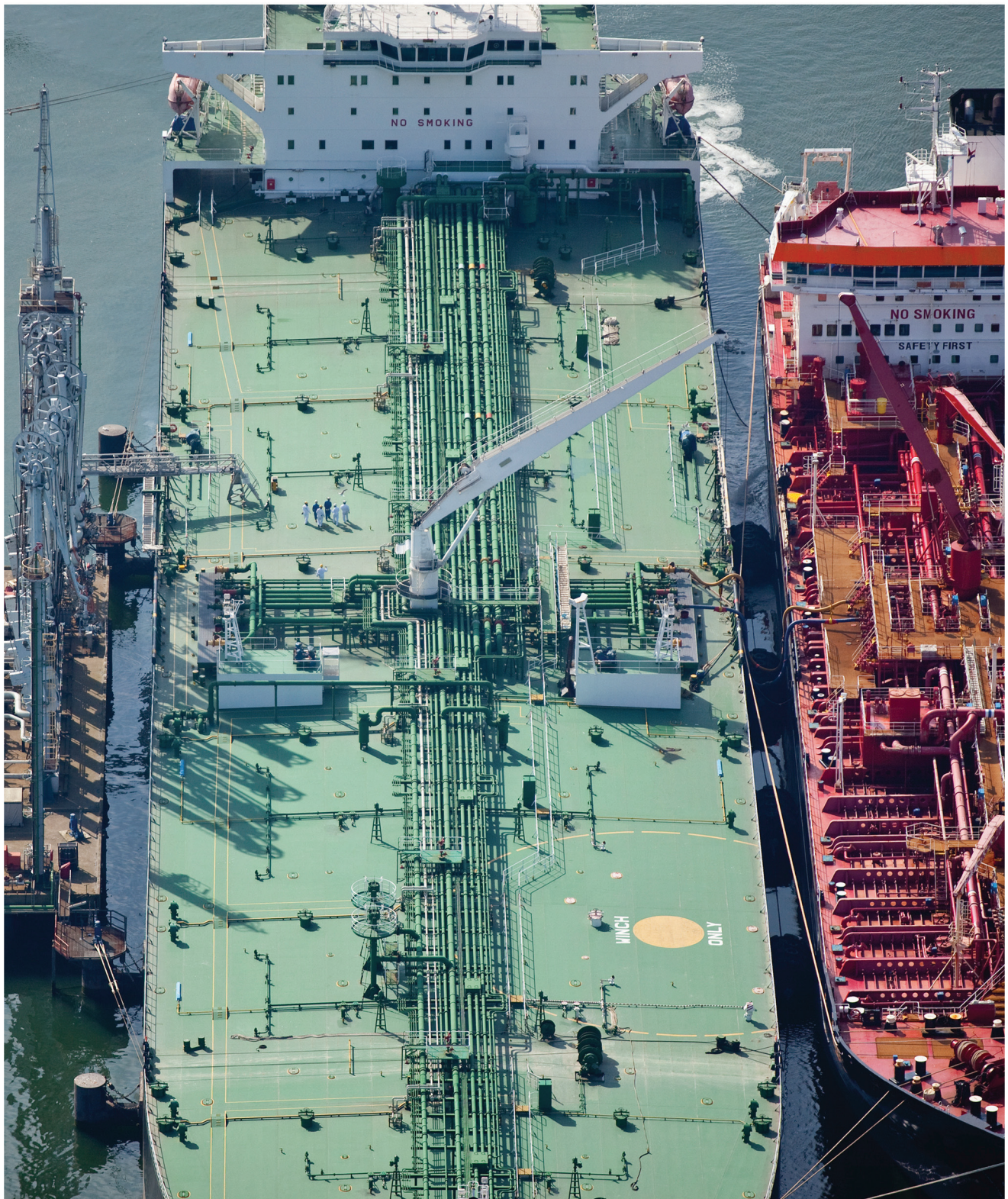


DARDANI

STUDIO LEGALE



Dardani Studio Legale



“A team of lawyers who share the values and culture of maritime and commercial law: historical tradition and an international vocation”.

Dardani Studio Legale is a professional firm of lawyers specialised in maritime and commercial law, in transport law and international trade, and shares the traits and essential values of this culture – the link between historical traditions and an international vocation.

At the heart of our experience and expertise is maritime and commercial law: we advise, assist and defend our clients, representing at national and international level all the interests of the world of shipping and of commercial trade. At the same time, the firm deals with all related and consequential matters, from business law to corporate law, from financing to competition, from international sales and purchase to shipbuilding, from logistics to transport.

The service we deliver is always personal and firmly grounded in the relationship of trust that binds us to our clients.

Dardani Studio Legale lawyers share common intellectual values while each of them possesses specific competences and professional qualifications.

The origins and impetus of the firm are drawn from the experience of Maurizio Dardani who has over forty years of experience in the legal profession and is a specialist, in Italy and at an international level, in maritime and commercial law, transport and international trade.

This long-standing experience has become a training pathway, between daily practice and continuous professional study, and it guides our way of working.

It is with the same care and with ongoing in-depth analysis and synthesis that we assist and advise our clients in all and any of the situations that may occur.

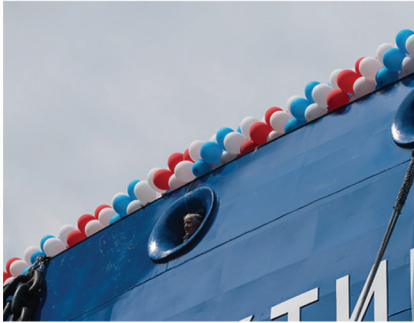
Over time, in parallel to the development and growth of this ethos of maritime and commercial law, the law firm has been enriched by the contribution of professional experience gained in different subjects by each of our team who successfully combine their own studies in various fields of research with the specific professional qualifications in English law of some members of our practice who are UK barristers and solicitors.

This underlying philosophy of our law firm makes us a point of reference in the sectors in which we operate.



Expertise

Maritime: shipbuilding, sale and purchase, and financing of vessels



Studio Dardani has specific experience in the fields of shipbuilding, sale and purchase of vessels and the necessary financing instruments. In particular, we routinely assist our clients in the operations of construction and sale of vessel, constitution of a suitable corporate structure through a financial vehicle corporation and relative holding company, registration according to the flag requested, management of payments of advances and related guarantees, closing and performance of contracts, ship mortgage, financing through loan and guarantee system, corporate financing by the formation of joint ventures, leasing and bareboat chartering of a vessel, taxation of individual transactions.

Maritime: charterparties, bills of lading and international trade



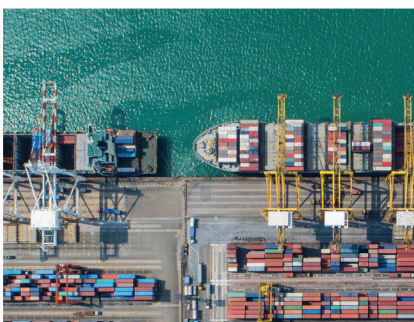
At the heart of Dardani law firm's activities is the assistance we offer in the field of maritime transport, and charterparties and bills of lading in particular. Our clients enjoy assistance in particular for the negotiation and conclusion of charterparties, all types of dispute arising from charterparty, disputes concerning the issuance and/or circulation of bills of lading or waybills, all types of claim for damage to the cargo, quality, defects and contamination of the goods, also in collaboration with technical consultants. We routinely deal with international trade in goods, and particularly with contracts for the international sale of commodities and other goods, contracts under CIF, FOB, C&F or other INCOTERMS conditions.

Maritime: casualty, admiralty and maritime insurance



Dardani Studio Legale routinely assists clients in all matters arising from maritime casualties, with all related insurance aspects, from single ship averages, to major casualties, with environmental implications and with oil pollution. We assist clients on a broad range of matters including responsibility for collision between ships and between ships and harbor works, salvage of ship and cargo, and determination of the relative reward, average, particular or general, guarantees linked to the incident, P&I Insurance, H&M Insurance, damage to cargo, damage to passengers, injuries on board, ship arrest, limitation of shipowner's liability, CLC limitation and IOPC Fund coverage, obligations and liabilities of classification societies.

Logistics, land and multimodal transport



Our clientele includes the main players of the logistics supply chain, such as shippers and multimodal operators, primary inland carriers and rail transporters, both national and international, terminal operators, agents and cargo interests. In particular, our assistance includes advice on the drafting and negotiation of shipping contracts, road and rail transport, integrated logistics, contracts, administration of services and storage, consultancy in the insurance sector, assistance in litigation and non-litigation matters in the formulation of complaints in cases of loss or damage to the cargo and for any type of occurrence to vehicles (judicial impoundment, confiscation, accidents, thefts and robberies).

Commercial, corporate and financing

Our activities in the field of commercial, corporate or financial law include advice on matters concerning the choice of the best corporate structure, issues relating to current company activities, mergers and acquisitions, as well as problems of corporate governance.

In particular we deal with organization and corporate regulations, structuring of corporate groups, joint ventures, M&A, Pool agreements, restructuring and bankruptcy, corporate and external financing, intellectual property, competition.



Commercial, international contracts

With a strong international vocation, Dardani Studio Legale regularly provides expertise in the drafting and negotiation of commercial agreements in various sectors such as energy, oil & gas, commodities, off shore, engineering, technology, automotive, large-scale distribution and real estate.

In particular, we deal with international sales, international consignment of goods, procurement and construction of industrial plants, 'EPC' and 'O&M' contracts, realization of international projects, project finance.



Litigation and arbitration

Parallel to Dardani law firm's consultancy activities, we have always assisted clients in safeguarding their interests in any dispute, both before judicial authorities and in arbitration, and in managing the dispute in the 'pre-contentious' phase, by providing immediate assistance in precautionary procedures and emergency assistance.

Thanks to some of our lawyers holding specific qualification in English law, and thanks to close collaboration with primary professional law practices in London, we are able to provide assistance in cases devolved to the judicial authorities of the United Kingdom and in arbitrations that are heard in London. Lastly, we are able to assist our clients in disputes that may arise well-nigh anywhere in the world by virtue of an extensive network of contacts with known and trusted professionals.



Yachts and yachting

We are a point of reference for anyone who needs to tackle complex negotiations for the sale of a yacht or for the conclusion of contracts for the construction of new boats (by free bargaining or through the use of standard forms such as the MYBA or through our own custom-made forms), with the necessary financing and with due attention to applicable fiscal arrangements.



People

Maurizio Dardani



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Maurizio Dardani began his professional career in 1975 and progressively specialized in maritime law and international trade law, and is now considered one of the top experts in the field.

After having resigned from the law firm Balestra, Kielland, Dardani of which he was a partner, on 2004 he established Genoa Chambers, structure of cooperation among independent professionals, and on 2012 he established Dardani Studio Legale gathering a team of lawyers around himself.

He has handled difficult disputes as litigation lawyer, in Court and in Arbitration, in the areas of charterparties, shipbuilding, sale and purchase contracts and marine insurance, collision and salvage, oil pollution, and many of his cases have been reported. Beyond serving as Counsel to the parties in litigations, he is also frequently appointed as Arbitrator.

He regularly advises Italian and foreign shipowners particularly in transactions of ship sale and purchase and shipbuilding contracts, as well as in complex matters of ship financing which require expertise in different legislations

He delivers lectures at conferences and has been referred to in many legal publications in the matter of carriage of goods by sea, laytime and demurrage, ship sale and purchase and shipbuilding contracts.

He is a member of the Genoa Bar and admitted to practice before the Italian Supreme Court. He is member of the executive committee of the Italian Association of Maritime Law. He speaks Italian, English and French.

Luca Di Marco



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Luca Di Marco is primarily devoting his practice to assisting Clients in the areas of international maritime law, with a particular emphasis on disputes relevant to charter parties, bills of lading and precautionary measures such as arrest of ship or liens.

His litigation practice covers, however, a broad variety of disputes including insurance and commodity cases as well as issues relating to freight forwarding, carriage of goods by road and ship agency.

Besides managing judicial cases, Luca has also developed experience in negotiating shipbuilding and charter parties contracts as well as in assisting Clients in matters relating to registration and re-flagging of ships.

He was admitted to the Italian Bar in 2003, and he is a member of the Genoa Bar. He speaks Italian and English.

Marco Manzone



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Marco Manzone is providing legal services at international level in the field of maritime law and international trade. In particular he has assisted Clients in transactions for the sale and purchase of ships, in shipbuilding contracts, and in ship finance, counselling Clients also at closing meetings, in charterparties disputes, and in precautionary measures such as arrest of ships or liens on cargo.

He also handles cargo claims mainly on behalf of shipowners.

He is also particularly keen on the law of international trade and he assists Clients in commodity disputes (including international arbitrations) and non-litigation matters.

He was admitted to Italian Bar in 2006 and he is a member of the Genoa Bar. Having completed the qualified lawyer transfer test, in October 2012 he joined the Law Society as a Solicitor of the Senior Courts of England and Wales. He speaks Italian, English and Spanish.

Lawrence Dardani



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Lawrence Dardani practices appearing before Italian courts and arbitrators, and advising clients over matters relating to all areas of shipping law and international trade law. He also appears before judges bringing applications for urgent measures, as arrests of vessels and liens on cargo.

The main focus of his practice is primarily on English law related matters and disputes, as well as comparative law and international private law issues.

He has expertise in the matter of charterparties, carriage of goods by sea, liability of classification societies, shipbuilding contracts, ship sale and purchase and ship finance, as well as international sale of commodities.

He was admitted to the Italian Bar in 2010, as a member of the Genoa Bar, and was called to the English Bar shortly after. He speaks Italian, English and Spanish.

Brian Dardani



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Brian Dardani practices his professional activity in the areas of shipping law, transportation and international trade law and focuses primarily on corporate law, business transactions, mergers and acquisitions, joint ventures and non-contentious matters.

He particularly specializes in the assistance to ship-owners, charterers, ship-management companies, brokers, trading companies and other companies involved in the shipping industry, for drafting and negotiating contracts and complex transactions or projects, for the organization of groups of companies and corporate governance, as well as for other typically corporate and commercial issues.

He was admitted to the Italian Bar in 2011 and he is a member of the Milan Bar. He speaks Italian, French and English.

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